

THE COMPANY

matchpointGPS is a prolific company that implements responsible and sustained tracking solutions all over the country of India. It strives to render security to every individual with paramount security services. matchpointGPS was incorporated in 2012 with an idea of making tomorrow better by caring for the cars of today. Just within the 7 years of operations, today, matchpointGPS has become one of the most extensive vehicle tracking companies in India. It has successfully marked its presence across 28 states, 8 union territories and 16,000+ postal areas out of 19,100 in the realm! The rapid growth in technology has embarked on skilful tech-savvies in matchpointGPS to adhere the requirements and integrate the hardware/software for providing a comprehensive tracking solution service for the good of our customers.

THE MANAGEMENT

Mr. Amar Amin the Founder and CEO led matchpointGPS to come into life through his 20+ years of experience in the domains of finance, compliance, consulting & start-ups spread across Hi-Tech, Automotive, Semiconductors, and Consumer Goods industries.

Mr. Devang Goradia the Co-Founder and CTO with his proficient experience of 20 years in Information Technology across the industries helps matchpointGPS in terms of technology and management.

Mr. Sagar Gosalia the Chief Business Officer and a management professional who has 21+ years of rich experience in People leadership, Sales, Marketing, Business Development, Revenue, Product Management and Tech Ops across FMCG, Telecom, Security, Office Automation, Petrochemicals, Manufacturing & Polymers industries guides matchpointGPS to function sounder, each day.

Mr. Neeraj Sharma the Vice President of Strategic Alliances has 18 years of extensive experience in Distribution Strategy, Bancassurance, Strategic Alliances, Channel Acquisitions, Sales and Management in Financial Services helps matchpointGPS to escalate another level up.

Dr. Pramod Solanki the Chief HR Officer, has 24 years of experience in leadership roles in Human Resource, Learning and OD, recruits efficiently for the betterment of the company.

Mr. Tejas Mehta the Financial Controller has 13 years of rich experience in Finance & Accounts, endeavours each day to keep the company intact.

Mr. Vivek Nataraj the Country Head and Mr. Farhad Suvaliwala the Service & Operations Head are two enthusiastic personalities because of whom matchpointGPS fulfils the Indian market standards of the automobile industry, though the industry being highly competitive.

The brilliant workforce of matchpointGPS makes sure that each day it stands by the brand promise of **"IDEAS OF TOMORROW. FOR CARS OF TODAY"** by creating opportunities for leveraging the ideas!

THE PROSPECT matchpointGPS SHARES IS VIVID

We at matchpointGPS operate with the ideology that change is constant. We are in a perpetual state of change in every sphere of our operations, whether it is our hardware, software or our client interface, we take nothing for granted and that is what keeps matchpointGPS honest!

SPHERE OF SERVICE

matchpointGPS is a very handy tracking solution for vehicles that are associated with 3 verticals: relevant in 3 verticals:

For Individuals – Two-Wheeler

For Individuals – Car Tracking

For Enterprises – Fleet Tracking & Management

NEED FOR TRACKING

In India, the telematics market is at a nascent stage as the commercial vehicle market dominates the overall market. The usage of telematics in India is characterized by basic services like fleet tracking and management.

Optimization of fuel costs, safety, and security concerns are expected to drive growth in the future.

Apart from commercial vehicles, small and medium car segments offer high growth opportunities.

The commercial vehicle telematics market in India is expected to grow at 25% p.a., mainly led by the after-market segment.

Entry-level solutions & connected car markets in India are still at a nascent stage of 1.6% penetration but the reach is expected to hit 2.6% by 2020.

Greater number of vehicles on the road, competitive marketplace, having control of our cars, staying updated about its location, tracking journeys, keeping a log of memories in the form of reports, marking favourite routes are all perfectly good reasons for the tracking. Moreover, the generation is blessed with the modern technology to make the lives much simpler and safer.

And for all the above-mentioned facts, matchpointGPS helps users to stay aware of the exact status of their vehicle and track with supreme accuracy at any given point of time. By choosing matchpointGPS, one can manage a fleet, ensure adherence to road safety regulations, get driver assessment reports and help to increase the efficiency of the vehicle.

matchpointGPS SERVICES

matchpointGPS believes in taking the lead in every sphere of the telematics industry and providing intensive technology to its customers. Keeping customers' priorities in mind, we have launched our own application in which the user have the flexibility to choose the modes and track vehicles as per their convenience. The application has won two remarkable awards from Mobexx Summit 2019 as well as India's Best Design Awards for the Best App design.

Moreover, it is not only about tracking the vehicle, but a complete repository of information related to the vehicle.

The question of not having a smartphone arises when thought from a wider angle but matchpointGPS has given utmost efforts for the safety of its customers and hence a MISSED CALL ALERT facility for the non-smartphone users is established, where one can simply give a missed call and get their vehicle status on their Java feature phone.

On top of this, a fact which makes matchpointGPS prouder each day is that it is the only telematics company in India that provides 24X7 customer support in 10 different languages to make sure that the customer communicates comfortably in his/her own regional language.

THE matchpointGPS POTENTIAL

matchpointGPS is a must for commercial vehicles as well as personal vehicles for tracking, the convenience of replaying the route, etc as it has been proven over the last seven years. In today's coherent world, we have an immense need of being in control and disciplined for almost every other event.

Parents need to be aware of where their children are,
Vehicle owners need to know where their drivers are,
Businesses need to know the status of their fleet,
And you need to know where your vehicle is!

Just for making your rides easier matchpointGPS ensures complete safety, plugs the revenue leakages and promotes fuel efficiency for your vehicle.

matchpointGPS eventually aims to bring peace of mind and safe journeys to everyone

THE GEOGRAPHY WE COVER

matchpointGPS has embarked its name on 28 states and 8 union territories of India with the main field offices in Mumbai, New Delhi, Bangalore, Chennai, Kolkata and Ahmedabad.

matchpointGPS has done the installation in 16,000+ postal areas in the course.

CONNECT WITH matchpointGPS

matchpointGPS has become renowned in the industry with its multilingual language support which is available for straight 24 hours and 7 days of the week.

For you to get in touch with matchpointGPS call us on our toll free number **1800 266 4800** or drop us a mail at smartdriver@matchpointgps.com